

**CONVERTING ENQUIRIES - TRACKING RESULTS**

**Week Commencing:**

**Enquiry Handler:**

<b>Date</b>	<b>Good Enquiry (You want it)</b>	<b>Converted</b>	<b>Info Sent</b>	<b>Converted From Follow Up</b>	<b>Thinking About It</b>	<b>No</b>	<b>Bad Enquiry (You don't want them)</b>
<b>Monday</b>							
<b>Tuesday</b>							
<b>Wednesday</b>							
<b>Thursday</b>							
<b>Friday</b>							
<b>TOTALS FOR WEEK</b>							